

Gerber's Opportunity Sale

The first of the month-end bargain events of the new year tomorrow
This Opportunity Day brings bargains from all over the store

This sale tomorrow offers the thrifty the most excellent opportunities to save considerably, for Opportunity Day comes immediately after stock-taking, and is a day of intensive endeavor to push out all odd lots and ends of stocks not again to be filled in and not to remain in our store longer than tomorrow night—in fact, the determination on our part is to put the general stocks in shipshape for spring.

Many of the Bargains Are Brand New Many of the Savings Range Up to a Half

—and every part of it is Gerber merchandise, making the savings worth while, and all they seem to be. These Opportunity Sales that take place at the end of each month demonstrate this store's distinction, not only as distributors of Dry Goods of the higher order, but through extensive mercantile transactions, enabling us to offer price concessions amounting to substantial sums.

You Are Interested In DIAMONDS

We are interested in having you see our exceptionally attractive stock of gems in settings so unusual that you will be pleased and impressed.

By comparing values, selling plans and guarantees you will find that our new organization is making a most determined effort to secure your patronage upon the basis of values given and service rendered.

GRAVES-DIX, Inc. DIAMOND MERCHANTS

Successors to W. C. Graves & Bro.

11 N. Main St.

Near Court Square.

Remodeling Jewelry

There is really more artistic art brought into the remodeling of jewelry than in original designing.

This store has for years made a specialty of originating models strikingly different than the imagination can perceive.

There is scarcely a person near Memphis that does not recognize the unique position A. Graves Co., hold in respect to such work.

Bring those old pieces here.

A. Graves Co.
 93 S. Main St.
 Near Union.

ROOFINGS

Iron and Steel Bars, Tanks, Wire Fencing, Railway and Mill Supplies.
 Pidgeon-Thomas Iron Co.
 84-86 N. Second St., Memphis.
 Phone 1500, 1501, 1502.

Become Slender

Reduce your weight 10 to 20 lbs. or more under 100 GUARANTEE by using OIL OF KOREIN, following easy directions. Sold by J. S. Robinson, Muesler-Robinson Drug Co., A. Brinkert, Main and Exchange, and others in Memphis.

ALL new droppings everywhere sell OIL OF KOREIN. Buckle mailed free by Koria Co., N.Y. 201, Station F, New York.

Persistant Coughs

are dangerous. Get prompt relief from PISO'S Stops irritation; soothing, effective and safe for young and old. No opiates in.

BANKS HAVE AIDED NEGROES GREATLY

Money That Formerly Was Buried Now Goes Into Circulation, Benefiting All.

BY T. O. FULLER.

Banks have helped my people no little. They have provided a safe depository for their money, encouraged thrift and economy, developed a business confidence and made capital available for those who have ability to do business. Those who once buried their money, thereby taking it out of circulation, have learned the value of modern methods of deposit and withdrawal.

Those who indorse notes for their friends are also valuable assets to the bank, in that they hold the bank safe while it realizes on its capital.

There are some real big men in the affairs of Memphis, and when the smoke of political battle fully clears away we shall be more able to recognize their worth to the city.

The "text" announced by some preachers is about the only scripture some congregations hear during the sermon. They preach from their text.

The Howe church class had its regular practice at Howe Wednesday night.

Sam Hurst, a well-to-do negro farmer near Clarksdale, Miss., owns 1,500 acres of good land. It is said, and enjoys the respect and confidence of both races.

Prof. W. C. Craver, student secretary of the Y. M. C. A., is in the city visiting the school organization. He spoke at Howe today.

Among the institutions rendering real service to the negro people is the Jane Terrell Baptist hospital here, of which Dr. C. A. Terrell is superintendent and chief surgeon. The capacity is large and the hospital is usually crowded.

Don't trifle with a cold—it's dangerous. You can't afford to risk Influenza.

Keep always at hand a box of

HILL'S CASCARA QUININE

Standard cold remedy for 20 years—in tablet form—safe, sure, no opiates—breaks up a cold in 24 hours—relieves grip in 3 days. Money back if it fails. The genuine has a Red top with Mr. Hill's picture. At All Drug Stores.

OLD SHARE CROPS RUINOUS TO LAND

Lieut. Landess Shows How Diversification Benefited Both Owner and Tenant.

The modernization of the tenantry system in the cotton states, to the end that the land owner may be awakened to the fact that he is pursuing a short-sighted policy and wringing the neck of the goose that lays the golden egg, when he demands that his croppers produce the maximum of cotton and use no land for diversification and rotation of crops, is the solution which Lieut. W. M. Landess, farm demonstration agent of Shelby county, submits for the problem of reducing the cotton acreage and increasing the average of food, feed and soil-building crops.

"So much has been said of a diversified agriculture in the South that I believe most Southern farmers are at least willing to entertain the idea of a county agent. 'If they knew just what to do, and what returns they could reasonably expect, they would be in the landowner for generations. He has gotten by on cotton, at least he has always sold it; he has no other crop, and he has no other income. He knows, or thinks he knows, cotton culture, and he does know more about it than anything else. He has managed to exist on it—each has lived by the year, and seeing only the end of each crop season and hoping would get enough to pay debts and maintain a few pleasures and luxuries. Each has tried to achieve these ends, even at times at the expense of the other."

Cows Built Land Up.

A practical, proved example of the good that may accrue to all concerned through co-operation and fair dealing between land owner and cropper, was cited by the county agent. "As an example of how these mutual relations can succeed," he pointed to a small farm where the main crops are corn, cotton and soy beans. The owner, a white man, has run down to absolute exhaustion. The owner bought seven cows, and the tenant, a negro, has taken over the milk and butter sales. The tenant was allowed enough land free of rent to grow his own corn, and the owner, in return, gave him a cow and a calf. The tenant, in turn, gave the owner a cow and a calf. The tenant, in turn, gave the owner a cow and a calf. The tenant, in turn, gave the owner a cow and a calf.

DOG LOVERS MEET TO PUSH TAX ACT

Lovers of sport in which the dog is a factor have called a meeting for Thursday night in room A, second floor, C. of C. building, to consider some changes necessary in the dog tax bill pending in the Tennessee general assembly and to organize to push the bill, once the needed changes shall have been made.

HERO OF BELLEAU WOOD SUFFERS HEART ATTACK

Herbert Sigler, 71 Vance avenue, a hero of Belleau wood, was stricken with a heart attack Wednesday night while visiting friends in the Memphis recruiting office and was dispatched to the General hospital. He was seriously injured in the fighting at Belleau wood. Interests believe the excitement of reaching home to see his parents after 18 months abroad—he arrived at 11 o'clock Wednesday—served as too great a reaction. The mustard gas he seriously injured his health, it being said he has been classed as unfit for army duty.

TENNESSEANS LIKE TO BE IN FIGHTING CORPS

The Memphis recruiting district for marines accepted for service 1,223 men in 1915, leading the entire Southern recruiting division, according to information received by Capt. Pilote, in charge of the local office.

EXPULSION GERMANOPHILE

METZ, Jan. 30.—Albert Gregoire, a lawyer and former deputy mayor of Metz in the German reichstag, has been expelled from Lorraine. Although of Lorraine origin, he had always been a Germanophile.

GENERAL VON EINEM RETIRED BY BOCHÉ

PARIS, Jan. 30 (Havas).—Gen. von Einem has been retired from active service in the German army, according to a dispatch received from Berlin.

Gen. von Einem was formerly minister of war of Prussia and at the opening of the war was given command of the second German army, made up of troops from Saxony. Last September it was announced that he was commander of one of the six German armies shattered by the great allied offensive.

FEDERAL BANKS BREAK RECORD WITH EARNINGS

WASHINGTON, Jan. 30.—The 12 federal reserve banks broke records in 1914 by paying up an aggregate of \$43,000 net earnings, largely from re-discount operations, as compared with \$11,200,000 the year before. Gross earnings the federal reserve board reported today were \$67,844,000.

After paying \$24,000,000 dividends of six per cent on capital stock and transferring \$21,600,000 to their surplus funds, the banks reserved \$2,244,000 as the government franchise tax. This represents profits to the government from operation of the federal reserve system. Nearly half of this amount came from the New York bank.

Net earnings of the banks were as follows: Atlanta, \$1,055,545; Richmond, \$2,252,277; St. Louis, \$1,506,807; New York, \$2,434,437; Philadelphia, \$1,278,321; Cleveland, \$1,234,675; Chicago, \$1,531,074; Minneapolis, \$1,555,546; Kansas City, \$1,262,709; St. Paul, \$1,402,341; San Francisco, \$3,117,215; and Boston, \$3,305,180.

MUNITION CHARGES TO BE PROBED AT KNOXVILLE

KNOXVILLE, Tenn., Jan. 30.—Charges against William J. Oliver and 30 other defendants involving alleged fraud in the manufacture of munitions, will be taken up by the federal grand jury at the next term of court. It was announced here today. Continuation of the preliminary hearing set for today.

FOURTH OF RAILROAD MEN ARE ORGANIZED

WASHINGTON, Jan. 30.—Nearly 500,000 railway employees, or one-fourth of the entire labor force, have been organized into a new union, the Brotherhood of Railroad Trainmen, according to reports received here today. The union is the result of a long struggle between the men and their employers, who had been wholly unorganized.

BRUSSELS HONORS U. S. AND OTHER DIPLOMATS

BRUSSELS, Jan. 30.—The municipal council formally conferred the freedom of the city on the American, Spanish, English and British ministers yesterday in recognition of their services to the city and country during German occupation. The address was made by Mayor Max.

Brund Whitlock, the American minister, responded to the honor and said: "I am grateful that fate called me to share in the city's suffering and in its triumphs throughout the long nightmare of occupation by an aggressor who vainly desired to assassinate the nation's soul."

EXPLAIN DELAYS IN MAILS FOR ENGLAND

LONDON, Jan. 30.—Failure to dispatch mail on fast steamers operated by the British government between England and New York since January 7 has been explained by the ministry of shipping. It is said owing to an oversight the ministry failed to give the postoffice the usual notification of fast ships sailing during the period mentioned. The postoffice failed to make inquiry and consequently the ships sailed without mail.

AMERICAN REPUBLICS DISCUSS EXPANSION

MONTEVIDEO, Jan. 30.—The first American congress for economical expansion was opened last night in this city with delegates present from many American republics. The congress will study natural resources and the products of each country with the idea of facilitating commercial intercourse. One subject to be discussed is the influence of pan-Americanism on commercial relations between the republic on this hemisphere.

JENNINGS FURNITURE COMPANY

124 SOUTH MAIN STREET

Our Annual February Furniture Sale

Starts Monday Morning

Tremendous Price Concessions Prevail

Watch Papers for Announcements

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The Dead

Atlas Grace.

COLUMBUS, Miss., Jan. 30 (Spt).—Atlas Grace, aged 26, died at the home of his father, W. V. Grace, manager of the Arkay State works, yesterday, his death having resulted from influenza. Funeral services were held from the family home this afternoon, having been conducted by Rev. R. S. Gavin, pastor of the First Baptist church, followed by interment in Friendship cemetery.

Mrs. N. S. Kite.

FINCH BLUFF, Ark., Jan. 30 (Spt).—Mrs. N. S. Kite, formerly of this city, but for the past two years living on a farm at Finch Bluff, died Monday afternoon of a brief illness. She is survived by her husband and two children, Howard, aged 12, and Martha, aged 12. The funeral was held at the family home by Rev. Oliver Sharpe and the body was laid to rest in Galloway cemetery.

Aubrey D. Dorris.

BOLIVAR, Tenn., Jan. 30 (Spt).—Aubrey D. Dorris, aged 23 years, is dead at his home, seven miles east of Bolivar. The funeral services were conducted by Rev. T. R. Hammons, of Bolivar, yesterday afternoon. Interment was in Ebenezer cemetery. He was survived by his father, mother, five brothers, all of Bolivar, and one sister, Mrs. Lila Hanna, of Memphis.

Roy E. Howell, Jr.

NEWBERN, Tenn., Jan. 26 (Spt).—

**FANCY RED DUROC HOGS
 BRING HIGHEST PRICES**

LEXINGTON, Ky., Jan. 30 (Spt).—Tennessee and Mississippi fanciers bought famous red Duroc hogs here at sales at \$100.00. At first sale, farm sows, Thomas H. Phipps, Columbia, Tenn., \$250; James Williamson, Chicago, Tenn., \$225; Coston and Coston, Hickory Point, Tenn., \$200; Walter Smith, Churchill, Tenn., \$200; E. P. Siple, London, Tenn., \$100. At out-cream farms, Wilcox chief lady was sold to the Emuch farm, Franklin, Miss., for \$900. Other lots, \$100. Expresses from E. P. Siple, Tenn., \$100.

**SPRING SIGNS THICK;
 GROUNDHOG IS DUE**

Harbingers of spring a-plenty have been shining brightly in the water and rooks have arrived. But harbingers of spring have often mislead, especially when they pop up in January, for there is the whole month of February, usually a pretty rough month, to come.

And again, a majority of the people are superstitious and prefer to await the action of the groundhog before deciding when spring is to burst forth. The groundhog will first with his shadow and decide the spring weather position Sunday.

GAITHER FUNERAL HELD.

Funeral services for the late J. T. Gaither, aged 64, who shot and killed himself Tuesday night in a vacant house at 723 Union avenue, after writing a pathetic note his wife, in which he declared he was tired of life, were held from the residence, 731 Union avenue, Thursday afternoon. Interment was in Elmwood cemetery. Mr. Gaither is survived by his widow, two brothers, James and Roland Gaither, and one sister, Mrs. James Barron.

**PUT CREAM IN NOSE
 AND STOP CATARRH**

Tells How To Open Clogged Nostrils and End Head-Colds.

You feel fine in a few moments. Your cold in head or catarrh will be gone. Your clogged nostrils will open. The air passages of your head will clear and you can breathe freely. No more dizziness, headache, no hawking, sniffling, mucous discharges or dryness; no struggling for breath at night. Tell your druggist you want a small bottle of Ely's Cream Balm. Apply a little of this fragrant, antiseptic cream in your nostrils, let it penetrate through every air passage of the head; soothe and heal the swollen, inflamed mucous membrane, and relief comes instantly. It is just what every cold and catarrh sufferer needs. Don't stay stuffed-up and miserable.